

Hawaii Public Utilities Commission
**Public Benefits Fee
Administrator**

**RFP Pre-Proposal
Conference**
No. RFP-PUC-25-02

Thursday, October 17, 2024
10:00am - 11:00am HST
via Microsoft Teams

Welcome & Introductions

PUC Team

- ▶ Gerald Hew - Fiscal Manager
- ▶ Lisa Engebretsen - Attorney
- ▶ Ashley Norman - Utility Analyst
- ▶ Dung Vo - Administrative Services Officer

with

- ▶ Jennifer Barnes - Energy Efficiency Consultant to the PUC (2050 Partners)

Pre-Proposal Conference Vendors*

- Backen Consulting
- DNV Energy Services
- Leidos
- Maiven Energy, Inc
- Recurve
- Sage Pacific
- Utility API
- VEIC
- Viridis Consulting

**if your organization is not listed, please share in the chat*

Housekeeping

- please be on mute (video optional)
- use of chat: only for technical issues
- recording this session: the recording will not be posted, but we will post the slide deck and answers to HiEPRO
- during Q&A: when you ask a question, optional to turn your video on

Meeting Objective & Information



Provide potential bidders clarification on RFP and procurement process



Most of this information is also found in the RFP document, but sharing key highlights, particularly work scope, deliverables, and timeline



Answers will be captured and provided in written form as an upload to HlePRO



First part will be the PUC presentation, then remainder of the hour for Q&A - aim to end right at 11am

Agenda: RFP Overview

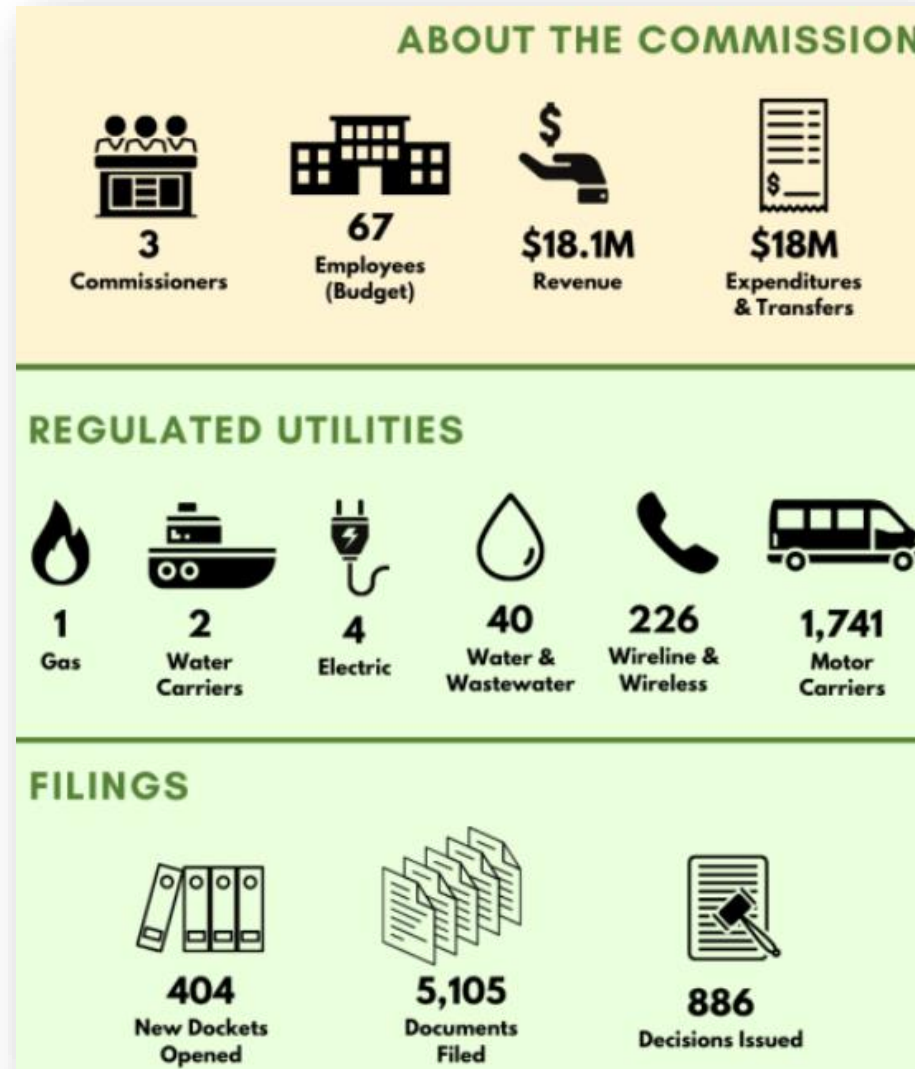
- ▶ **About Hawaii Public Utilities Commission (PUC)**
- ▶ **Timeline**
 - ▶ RFP Schedule and Significant Dates
 - ▶ Contract Term
- ▶ **PUC Public Benefits Fee Administrator (PBFA) Contract**
 - ▶ Hawai'i Energy Efficiency Program
 - ▶ Electric Vehicle Charging Station (EVCS) Rebate Program
- ▶ **Proposal Format and Content**
- ▶ **Evaluation and Selection**
- ▶ **Questions and Answers**
 - *1 question per vendor, if time will do another round*
- ▶ **Next Steps**

About PUC

The PUC's mission is to serve the public, by ensuring Hawaii's public utility consumers have access to essential utilities and services that are delivered to consumers in safe, reliable, and resilient ways.

Learn More:

<https://puc.hawaii.gov>



RFP > Schedule and Significant Dates (1.4)

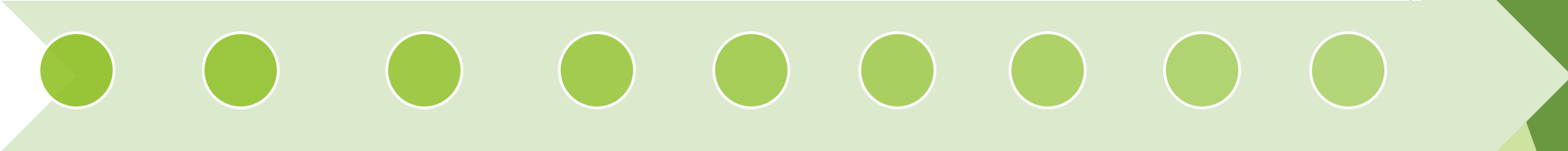
RFP Release
September 20

Written Questions Deadline
October 21

Proposals Due
November 22

BAFO
January 13

Contract Start
Mid-February



Pre-Proposal Conference
October 17

Response to Questions
October 28

Discussion with Priority Listed Offerors
December 17-19

Notice of Award
On or around January 27



WE ARE HERE

Contract Term (RFP Section 2.5)

- ▶ Period of approximately 4 years (ending March 31, 2029)
- ▶ May extend for one (1) additional 3-year term, or portions thereof
- ▶ A Project Timeline (illustrative) is included later in this presentation

Hawai'i Energy Efficiency Program

- ▶ The Hawai'i Energy Program serves the clean energy goals of the State of Hawai'i by offering energy efficiency and conservation services for electric utility customers of the Hawaiian Electric Companies.
- ▶ The Hawai'i Energy program includes rebates and other incentives to residential and business electric utility customers to help offset the cost of energy-efficiency measures, including grid services ready program offerings that prepare the customer to participate in demand response and demand flexibility programs in the future. Hawai'i Energy also offers technical services and energy advisement, education and training, contractor network development, marketing and communications, and other services as needed to achieve Program objectives.
- ▶ Hawai'i Energy's energy efficiency programs are primarily ratepayer-funded collected from the Public Benefits Fee via Hawai'i Revised Statutes §269-121 through §269-124.

Hawai'i Energy Efficiency Program

Some Basics:

- ▶ The Hawai'i Energy program year runs from July 1st of the program year to June 30th of the following year and is denoted as "PY"
- ▶ Triennial cycle: Initial term covers PY2025 to PY2027
 - ▶ Contract term includes ramp-up/transition on the front end and back end, if not renewed
- ▶ Territory covered: Hawai'i, Maui (includes Lana'i and Moloka'i), and Honolulu counties
 - ▶ The EE programs in Kaua'i are administered by KIUC
- ▶ Hawai'i Energy Webpage: <https://hawaiienergy.com>
 - ▶ See About > Information & Reports for Annual/Triennial Plans, Technical Reference Manual, Verification Reports and Annual Reports

Hawai'i Energy Efficiency Program

- ▶ **Budget**

- ▶ Includes transition costs & performance awards
- ▶ Budget is a 3-year budget but would like annual breakdown

- ▶ **Savings**

- ▶ RFP does not include a savings target, but PBFA is primary contributor to EEPS target
- ▶ Promoting longer-life measures is also a priority

- ▶ **Reporting**

- ▶ RFP indicates monthly and annual reporting, but current triennial includes quarterly presentations of progress
 - ▶ Looking to bidder to propose plan that balances effort with need
- ▶ Annual Reports that are more data-driven than recent years
 - ▶ Look to PY2018 reporting and earlier as examples

- ▶ **EM&V**

- ▶ Recent EM&V has been focused on verification but will expand going forward

- ▶ **Local Presence**

- ▶ Proposals will be assessed for on-island vs. mainland staff
- ▶ Bidders should indicate location of staff

Hawai'i Energy Efficiency Program

1

Clean Energy Technologies & Energy Optimization

Financial incentives & direct technical assistance to accelerate adoption of cost-effective energy choices for residents & businesses

2

Accessibility & Affordability

Financial assistance to low-income households, small businesses, nonprofits & other hard-to-reach customer segments

3

Market Transformation & Economic Development

Strategic interventions in the market to remove barriers & empower customers to create lasting efficiencies

- ▶ The Hawai'i Energy portfolio is organized into three categories
- ▶ Energy Optimization was added as a program element in PY2019. Includes incentives for the installation of grid-capable technologies but does not pay customers to curtail or control loads
- ▶ Bidders may propose new or different programs or approaches but must describe how they'd transition from the current program offerings

Project Timeline (illustrative - actual dates TBD based on proposals & plan)

Tasks	CY25				PY 1 (2025) – starts July 1, 2025				PY 2 (2026) – starts July 1, 2026				PY 3 (2027) – starts July 1, 2027			
	F/M	Apr	M	Jun	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
PY25-PY27 Planning																
Plan Development																
Presentation																
Plan Finalized																
Hawaii Energy Program																
Program Year																
Implementation																
Program Verification																
EVCS Rebate Program																
Program Year*																

Electric Vehicle Charging Station (EVCS) Rebate Program

- ▶ Provides rebates for level 2 single-port/multi-port stations and DC Fast Charging Stations (new and retrofit)
- ▶ Current annual appropriation \$750,000 – up to 15% for administration
- ▶ Hawaii Revised Statutes 269-72 and 269-73
- ▶ Hawaii Energy's rebate page for statistics and information
 - ▶ <https://hawaiienergy.com/for-business/rebates-for-business/electric-vehicle-charging-stations/>

Proposal Format and Content (RFP Section 3)

- ▶ Please refer to Section III of RFP for full details
- ▶ Can ask questions as needed in Q&A or via written questions submitted

Evaluation and Selection (RFP Section 4)

- ▶ Please refer to Section IV of RFP for full details
- ▶ Can ask questions as needed in Q&A or via written questions submitted

Q&A

- ▶ We aim to provide each vendor a chance to ask one question, and if time permits, participants can ask additional questions
- ▶ All questions will be captured, answered, and written responses will also be provided on HlePRO
- ▶ You will have until 2pm HST Monday, October 21st to submit any additional questions (also on HlePRO)

Q & A



Next Steps

- ▶ Written Questions Deadline – October 21, 2024
- ▶ Response to Questions – October 28, 2024
- ▶ RFP Close Date – November 22, 2024
- ▶ Discussion with Priority Listed Offerors – December 17th to 19th
- ▶ BAFO – January 13, 2025
- ▶ Notice of Award – on or around January 27, 2025
- ▶ Contract Start – on or around February 14, 2025



Mahalo